



PULSES

Promoting Value Addition, Local Markets and Consumption



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Pulses, particularly *Common Beans*, is one of the most important crop for food and nutritional security Tanzania, with the country being among the top five producers of a variety of Pulses across Africa. Tanzania produces over 1,3 million MT of Common Beans (2022), with a demand of over 0.74 million MT. Most of this is consumed locally due to its value and importance to the population nutrition, especially in feeding programmes in schools, colleges, prisons and other public institutions. Various studies indicate that Pulses crops support thousands of smallholder farmer households across the country, with Women and Youth the most active groups in the production.

The socioeconomic value of Pulses crops is at the centre of food, nutrition and income security of many livelihoods in Tanzania. Despite this, a study commissioned by the Agricultural Market Development Trust (AMDT) revealed the most pressing systemic constraints facing the subsector as 1) *Limited access and availability of improved seeds*, 2) *Lack of good agricultural practices*, 3) *Lack of market information*, 4) *Limited access and availability of financing*, and 5) *Lack of value addition and low local consumption*.

Pulses crops development focus

AMDT is investing slightly over 856,000 USD for partnerships with four (4) partners to co-facilitate the implementation of four (4) projects working to address the above major sectoral challenges. These Public - Private partnerships target to reach over 40,000 smallholder farmers, including Women and Youth across nine (9) regions of Tanzania. The current focus of AMDT interventions in the Pulses subsector is on increasing availability of improved seeds, local markets and consumption as well as value addition for farmers and micro small and medium scale enterprises (MSMEs) respectively.

AMDT strategic focus in Pulses

Currently, Tanzania produces over 1,3 million MT of Common Beans against a demand of over 0.74 million MT annually

AMDT focus on addressing systemic constraints in the subsector with priority areas touching:

1. Improved seeds
2. Good agricultural practices
3. Value addition
4. Promoting local consumption and markets

Earlier, considerable efforts were made towards piloting marketing of beans through *contract farming* between farmers and buyers in the private sector. Key interventions included: 1) enhancement of agronomic practices, 2) awareness and access to improved seeds, 3) strengthening of farmers' organisations and 4) innovative marketing arrangements with private sector actors. Others will include facilitating post-harvest handling and promotion of local consumption and markets for *Pigeon Pas*. Central to all interventions will be climate change adaptation, resilience, and mitigation.

The systemic changes foreseen include:

1. Enhance access and availability of improved seeds and good agricultural practices
2. Facilitate farmer organizations and collective action for improving market access and farming technology
3. Enhance pulses value addition and promote markets
4. Enhance active participation of women and youth in pulses subsector and
5. Enhance strategic coordination of the business environment for agricultural MSMEs in the subsector. The issues identified by AMDT in the Pulses' strategy remain relevant for this period and in the long term

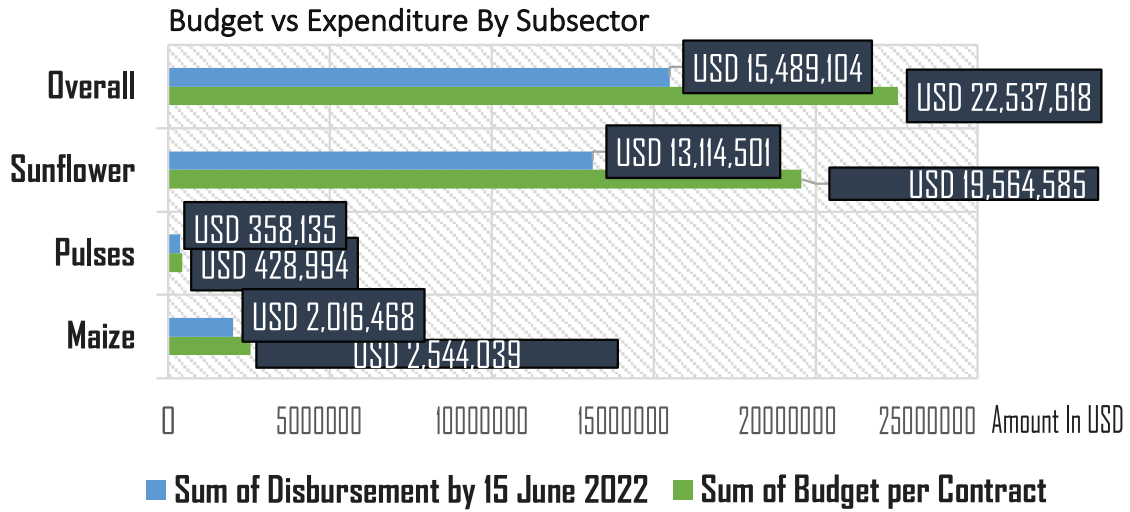
Currently, AMDT is facilitating implementation of these projects in Pulses subsector:

- a. Driving Consumer Demand of Pigeon Peas – Arusha, Manyara, Dodoma, Morogoro and Dar es Salaam regions.
- b. Beans Economic Empowerment (BEE) – Njombe and Ruvuma regions.
- c. Pulses for Inclusive Growth (PIG) – Manyara region.
- d. Inclusive Business in the Beans Subsector – Songwe and Rukwa regions.

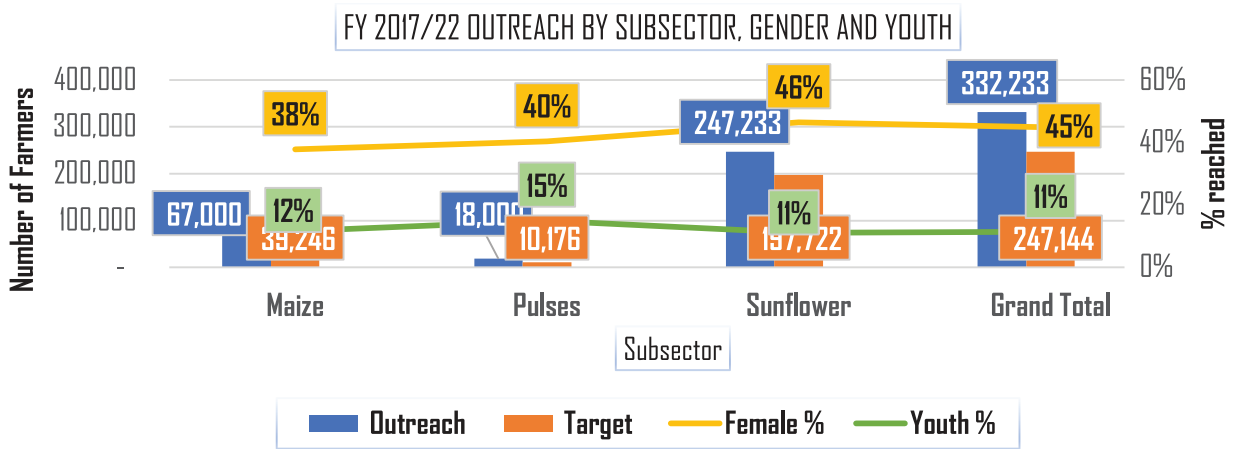
Knowledge Sharing and Market information

AMDT regards information and media as key cross sector resources for farmers and processors alongside other farm-based advisory services. With this understanding, AMDT in the new Strategy will continue facilitating knowledge sharing activities through media partnerships, which will target nationwide reach for Sunflower farmers and processors, particularly smallholders.

Investment by subsector (Budget vs Expenditure):

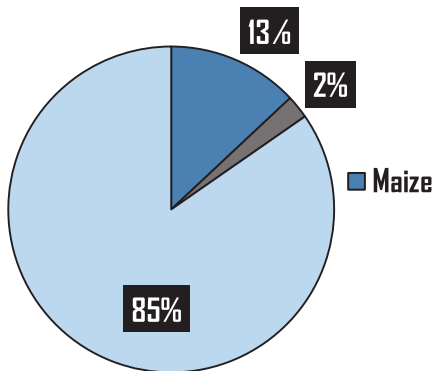


Outreach by subsector:



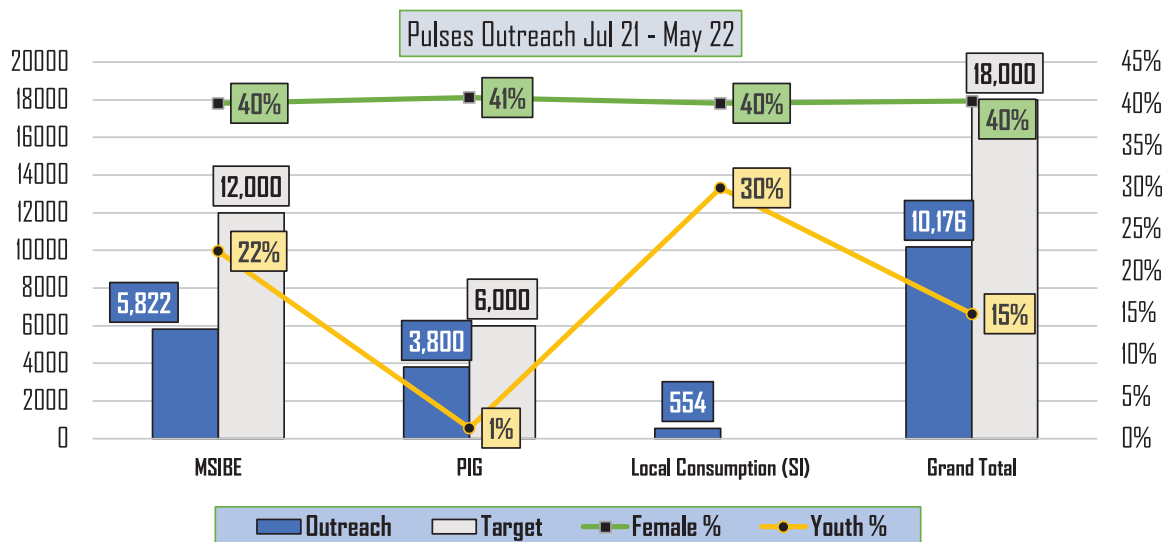
Investment by Subsector:

AMDT Investment % By Subsector



The program made a total investment of USD 15,489,104 equivalent to 69% of the total budget in three subsectors, where the intervention in Sunflower accounted for 85% of the total amount spent followed by Maize (13%) and only 2% under Pulses.

Outreach by Pulses Subsector: 2021 – 2022



More info?

Visit our website at www.amdt.co.tz or engage with us on Twitter @amdtanzania.
 7th Floor – Wing A, Victoria House | Plot No. 37, New Bagamoyo Road |
 PO Box 71054, Dar es salaam, Tanzania
 Tel: (+255) 683 222 222 2, Email: info@amdt.co.tz